

# **Realtor's Commission Policy**

## **City of Fond du Lac, Wisconsin**

The City of Fond du Lac will pay a sales commission to any licensed real estate broker for lots sold in any City-owned Industrial Park under the following conditions:

- a. The signed offer to purchase is presented to the City through the broker, or with the active involvement of the broker.
- b. The offer to purchase is accepted by the City Council and the deed or title conveyed to the buyer named on the offer to purchase.
- c. The City establishes its standard per acre sale price for each industrial park by resolution. The dollar amount of any sales commission shall be seven percent (7%) of gross sale price.

For more information about the City of Fond du Lac's industrial parks, contact:

City of Fond du Lac  
Department of Community Development  
160 South Macy Street  
P.O. Box 150  
Fond du Lac, WI 54936-0150  
Phone: 920-322-3440

Adopted: October 9, 1991  
Revised: January 28, 2009