

Appendix

Demographic Profile Downtown and Center City Map Retail Supply & Demand Breakdown Comparable Community Data Spreadsheets Survey Questionnaires





Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles

For Educational Purposes Only.

Population Summary 77,44 2000 Total Population 77,44 2010 Total Population 81,20 2015 Total Population 82,09 2015 Total Population 82,73 2020 Total Population 82,73 2015 Annual Rate 29,40 2000 Average Household Size 25 2010 Households 32,71 2010 Average Household Size 2,33 2015 Average Household Size 2,33 2020 Households 34,00 2020 Average Household Size 2,35 2010 Families 21,95 2010 Families 21,95 2010 Families 21,95 2015 Average Family Size 2,99 2020 Families
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Housing Unit Summary 2000 Housing Units 31,12
2000 Housing Units 31,12
Owner Occupied Housing Units 67.9%
Renter Occupied Housing Units 26.6%
Vacant Housing Units 5.5%
2010 Housing Units 35,03
Owner Occupied Housing Units 66.19
Renter Occupied Housing Units 27.39
Vacant Housing Units 6.69
2015 Housing Units 35,96
Owner Occupied Housing Units 64.69
Renter Occupied Housing Units 28.99
Vacant Housing Units 6.69
2020 Housing Units 36,60 Owner Occupied Housing Units 64.29
Owner Occupied Housing Units64.29Renter Occupied Housing Units28.99
Vacant Housing Units 6.99
Median Household Income
2015 \$53,50
2020 \$59,75
Median Home Value
2015 \$137,61
2020 \$182,22
Per Capita Income
2015 \$26,51
2020 \$30,49
Median Age
2010 39.
2015 40.
2020 41.

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.



Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles

For Educational Purposes Only.

2015 Households by Income	22.000
Household Income Base	33,606
<\$15,000	11.5%
\$15,000 - \$24,999	10.1%
\$25,000 - \$34,999 #35,000 - #40,000	10.2%
\$35,000 - \$49,999 #E0,000 - #74,000	13.4%
\$50,000 - \$74,999 #35,000 - \$00,000	23.4% 14.7%
\$75,000 - \$99,999	
\$100,000 - \$149,999	12.1%
\$150,000 - \$199,999	2.9%
\$200,000+	1.8%
Average Household Income 2020 Households by Income	\$64,107
Household Income Base	34,065
	10.8%
<\$15,000 \$15,000 - \$24,999	7.4%
\$25,000 - \$34,999 \$35,000 - \$49,999	8.2% 12.5%
\$50,000 - \$74,999 \$50,000 - \$74,999	22.5%
\$75,000 - \$99,999	17.7%
\$100,000 - \$149,999	14.4%
\$150,000 - \$199,999	4.3%
\$200,000+	2.2%
Average Household Income	\$73,423
2015 Owner Occupied Housing Units by Value	\$75,425
Total	23,225
<\$50,000	23,223
\$50,000 - \$99,999	23.9%
\$100,000 - \$149,999	31.2%
\$150,000 - \$199,999	19.5%
\$200,000 - \$249,999	10.9%
\$250,000 - \$299,999	4.5%
\$300,000 - \$399,999	3.9%
\$400,000 - \$499,999	1.9%
\$500,000 - \$749,999	1.0%
\$750,000 - \$999,999	0.2%
\$1,000,000 +	0.4%
Average Home Value	\$164,047
2020 Owner Occupied Housing Units by Value	φ101,017
Total	23,492
<\$50,000	1.9%
\$50,000 - \$99,999	16.9%
\$100,000 - \$149,999	17.6%
\$150,000 - \$199,999	20.9%
\$200,000 - \$249,999	16.9%
\$250,000 - \$299,999	9.2%
\$300,000 - \$399,999	8.4%
\$400,000 - \$499,999	3.8%
\$500,000 - \$749,999	3.1%
\$750,000 - \$999,999	0.8%
\$1,000,000 +	0.4%
Average Home Value	\$213,195
	4210,190

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony. Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.



Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles For Educational Purposes Only.

2010 Population by Age	
Total	81,209
0 - 4	6.1%
5 - 9	6.3%
10 - 14	6.4%
15 - 24	12.8%
25 - 34	12.7%
35 - 44	12.7%
45 - 54	15.5%
55 - 64	13.0%
65 - 74	7.2%
75 - 84	4.9%
85 +	2.4%
18 +	77.1%
2015 Population by Age	
Total	82,093
0 - 4	5.7%
5 - 9	6.1%
10 - 14	6.2%
15 - 24	12.4%
25 - 34	13.0%
35 - 44	12.0%
45 - 54	14.2%
55 - 64	14.2%
65 - 74	9.2%
75 - 84	4.6%
85 +	2.5%
18 +	78.3%
2020 Population by Age	
Total	82,739
0 - 4	5.5%
5 - 9	5.8%
10 - 14	6.3%
15 - 24	12.0%
25 - 34	12.4%
35 - 44	12.7%
45 - 54	12.5%
55 - 64	14.2%
65 - 74	11.0%
75 - 84	5.2%
85 +	2.5%
18 +	78.6%
2010 Population by Sex	
Males	39,869
Females	41,338
2015 Population by Sex	
Males	40,435
Females	41,658
2020 Population by Sex	
Males	40,876
Females	41,862

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.



Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles For Educational Purposes Only.

2010 Population by Race/Ethnicity	
Total	81,207
White Alone	93.5%
Black Alone	1.5%
American Indian Alone	0.5%
Asian Alone	1.3%
Pacific Islander Alone	0.0%
Some Other Race Alone	1.8%
Two or More Races	1.4%
Hispanic Origin	4.6%
Diversity Index	20.3
015 Population by Race/Ethnicity	
Total	82,092
White Alone	92.3%
Black Alone	1.8%
American Indian Alone	0.6%
Asian Alone	1.4%
Pacific Islander Alone	0.0%
Some Other Race Alone	2.1%
Two or More Races	1.7%
Hispanic Origin	5.6%
Diversity Index	23.8
020 Population by Race/Ethnicity	
Total	82,739
White Alone	90.9%
Black Alone	2.2%
American Indian Alone	0.7%
Asian Alone	1.6%
Pacific Islander Alone	0.0%
Some Other Race Alone	2.6%
Two or More Races	2.0%
Hispanic Origin	6.8%
Diversity Index	27.8
010 Population by Relationship and Household Type	
Total	81,207
In Households	97.0%
In Family Households	79.9%
Householder	26.5%
Spouse	21.1%
Child	28.4%
Other relative	1.7%
Nonrelative	2.1%
In Nonfamily Households	17.1%
In Group Quarters	3.0%
	1.00/
Institutionalized Population	1.9%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.
 Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.



Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles For Educational Purposes Only.

2015 Population 25+ by Educational Attainment	
Total	57,156
Less than 9th Grade	2.9%
9th - 12th Grade, No Diploma	6.1%
High School Graduate	32.1%
GED/Alternative Credential	4.6%
Some College, No Degree	21.5%
Associate Degree	11.0%
Bachelor's Degree	14.9%
Graduate/Professional Degree	6.9%
2015 Population 15+ by Marital Status	
Total	67,359
Never Married	28.6%
Married	53.3%
Widowed	6.3%
Divorced	11.8%
2015 Civilian Population 16+ in Labor Force	
Civilian Employed	95.1%
Civilian Unemployed	4.9%
2015 Employed Population 16+ by Industry	
Total	44,611
Agriculture/Mining	3.1%
Construction	6.3%
Manufacturing	23.6%
Wholesale Trade	2.0%
Retail Trade	11.4%
Transportation/Utilities	4.8%
Information	1.9%
Finance/Insurance/Real Estate	4.4%
Services	38.6%
Public Administration	3.8%
2015 Employed Population 16+ by Occupation	
Total	44,611
White Collar	48.3%
Management/Business/Financial	11.4%
Professional	15.7%
Sales	9.4%
Administrative Support	11.9%
Services	18.1%
Blue Collar	33.6%
Farming/Forestry/Fishing	1.3%
Construction/Extraction	6.1%
Installation/Maintenance/Repair	3.9%
Production	13.2%
Transportation/Material Moving	9.1%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.



Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles For Educational Purposes Only.

2010 Households by Type	
Total	32,717
Households with 1 Person	27.8%
Households with 2+ People	72.2%
Family Households	65.8%
Husband-wife Families	52.5%
With Related Children	20.7%
Other Family (No Spouse Present)	13.3%
Other Family with Male Householder	4.4%
With Related Children	2.7%
Other Family with Female Householder	8.9%
With Related Children	6.0%
Nonfamily Households	6.4%
Nonarmy Households	0.470
All Households with Children	29.9%
All Households with Children	29.970
Multigenerational Households	1.7%
Unmarried Partner Households	6.9%
Male-female	6.6%
Same-sex	0.4%
2010 Households by Size	
Total	32,717
1 Person Household	27.8%
2 Person Household	36.8%
3 Person Household	14.7%
4 Person Household	12.4%
5 Person Household	5.4%
6 Person Household	1.8%
7 + Person Household	0.9%
2010 Households by Tenure and Mortgage Status	
Total	32,717
Owner Occupied	70.8%
Owned with a Mortgage/Loan	48.7%
Owned Free and Clear	22.1%
Renter Occupied	29.2%

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parentchild relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.

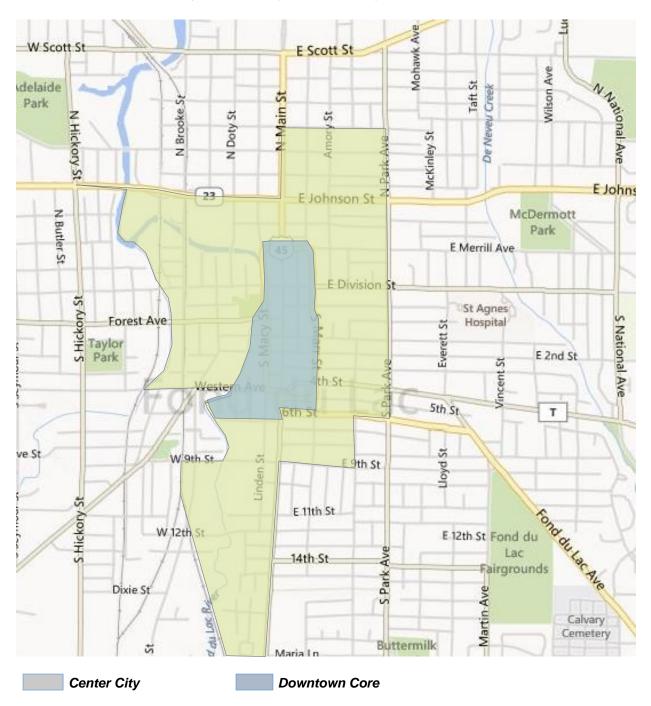


Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles

For Educational Purposes Only.

Top 3 Tapestry Segments	
	1. Salt of the Earth (6B)
	2. Traditional Living (12B)
	3. Green Acres (6A)
2015 Consumer Spending	
Apparel & Services: Total \$	\$65,326,458
Average Spent	\$1,943.89
Spending Potential Index	84
Computers & Accessories: Total \$	\$7,367,767
Average Spent	\$219.24
Spending Potential Index	84
Education: Total \$	\$42,373,061
Average Spent	\$1,260.88
Spending Potential Index	83
Entertainment/Recreation: Total \$	\$96,383,779
Average Spent	\$2,868.05
Spending Potential Index	87
Food at Home: Total \$	\$152,891,213
Average Spent	\$4,549.52
Spending Potential Index	87
Food Away from Home: Total \$	\$93,860,044
Average Spent	\$2,792.95
Spending Potential Index	85
Health Care: Total \$	\$144,366,148
Average Spent	\$4,295.84
Spending Potential Index	91
HH Furnishings & Equipment: Total \$	\$53,509,943
Average Spent	\$1,592.27
Spending Potential Index	86
Investments: Total \$	\$60,555,048
Average Spent	\$1,801.91
Spending Potential Index	65
Retail Goods: Total \$	\$750,500,157
Average Spent	\$22,332.33
Spending Potential Index	88
Shelter: Total \$	\$458,975,237
Average Spent	\$13,657.54
Spending Potential Index	83
TV/Video/Audio: Total \$	\$38,600,632
Average Spent	\$1,148.62
Spending Potential Index	88
Travel: Total \$	\$55,010,417
Average Spent	\$1,636.92
Spending Potential Index	84
Vehicle Maintenance & Repairs: Total \$	\$32,486,084
Average Spent	\$966.68
Spending Potential Index	87

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.
 Source: Consumer Spending data are derived from the 2011 and 2012 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.
 Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2015 and 2020. Esri converted Census 2000 data into 2010 geography.



Downtown and Center City District Map – Census Equivalents



Retail MarketPlace Profile

Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles

For Educational Purposes Only.

82,093

33,606

Summary Demographics

2015 Population 2015 Households

2015 Median Disposable Income						\$41,631
2015 Per Capita Income						\$26,511
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
Industry Summary		(Retail Potential)	(Retail Sales)	·····	Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$1,182,781,578	\$1,200,548,783	-\$17,767,205	-0.7	628
Total Retail Trade	44-45	\$1,075,160,286	\$1,107,986,819	-\$32,826,533	-1.5	437
Total Food & Drink	722	\$107,621,292	\$92,561,964	\$15,059,328	7.5	191
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$253,706,237	\$317,726,003	-\$64,019,766	-11.2	61
Automobile Dealers	4411	\$205,112,670	\$207,467,077	-\$2,354,407	-0.6	25
Other Motor Vehicle Dealers	4412	\$33,881,576	\$93,305,471	-\$59,423,895	-46.7	17
Auto Parts, Accessories & Tire Stores	4413	\$14,711,991	\$16,953,455	-\$2,241,464	-7.1	19
Furniture & Home Furnishings Stores	442	\$30,098,884	\$29,290,824	\$808,060	1.4	33
Furniture Stores	4421	\$19,315,400	\$12,733,313	\$6,582,087	20.5	16
Home Furnishings Stores	4422	\$10,783,484	\$16,557,511	-\$5,774,027	-21.1	17
Electronics & Appliance Stores	443	\$60,827,405	\$43,990,827	\$16,836,578	16.1	28
Bldg Materials, Garden Equip. & Supply Stores	444	\$52,890,863	\$98,012,450	-\$45,121,587	-29.9	41
Bldg Material & Supplies Dealers	4441	\$41,894,060	\$69,598,568	-\$27,704,508	-24.8	33
Lawn & Garden Equip & Supply Stores	4442	\$10,996,803	\$28,413,881	-\$17,417,078	-44.2	7
Food & Beverage Stores	445	\$179,514,752	\$169,494,174	\$10,020,578	2.9	46
Grocery Stores	4451	\$160,043,948	\$138,442,396	\$21,601,552	7.2	22
Specialty Food Stores	4452	\$12,407,426	\$26,863,772	-\$14,456,346	-36.8	19
Beer, Wine & Liquor Stores	4453	\$7,063,378	\$4,188,007	\$2,875,371	25.6	5
Health & Personal Care Stores	446,4461	\$79,061,751	\$49,277,092	\$29,784,659	23.2	32
Gasoline Stations	447,4471	\$85,584,934	\$159,501,166	-\$73,916,232	-30.2	40
Clothing & Clothing Accessories Stores	448	\$44,611,828	\$30,756,729	\$13,855,099	18.4	39
Clothing Stores	4481	\$26,950,624	\$21,108,210	\$5,842,414	12.2	27
Shoe Stores	4482	\$7,722,208	\$4,588,512	\$3,133,696	25.5	7
Jewelry, Luggage & Leather Goods Stores	4483	\$9,938,996	\$5,060,007	\$4,878,989	32.5	5
Sporting Goods, Hobby, Book & Music Stores	451	\$27,378,536	\$22,961,776	\$4,416,760	8.8	35
Sporting Goods/Hobby/Musical Instr Stores	4511	\$21,308,658	\$18,036,784	\$3,271,874	8.3	27
Book, Periodical & Music Stores	4512	\$6,069,878	\$4,924,992	\$1,144,886	10.4	8
General Merchandise Stores	452	\$197,406,495	\$153,290,790	\$44,115,705	12.6	14
Department Stores Excluding Leased Depts.	4521	\$165,541,896	\$147,304,239	\$18,237,657	5.8	7
Other General Merchandise Stores	4529	\$31,864,599	\$5,986,551	\$25,878,048	68.4	7
Miscellaneous Store Retailers	453	\$39,745,582	\$27,422,126	\$12,323,456	18.3	63
Florists	4531	\$1,727,467	\$3,251,823	-\$1,524,356	-30.6	7
Office Supplies, Stationery & Gift Stores	4532	\$10,654,955	\$6,294,539	\$4,360,416	25.7	20
Used Merchandise Stores	4533	\$6,115,599	\$3,020,094	\$3,095,505	33.9	10
Other Miscellaneous Store Retailers	4539	\$21,247,562	\$14,855,670	\$6,391,892	17.7	26
Nonstore Retailers	454	\$24,333,019	\$6,262,862	\$18,070,157	59.1	5
Electronic Shopping & Mail-Order Houses	4541	\$17,004,454	\$2,649,772	\$14,354,682	73.0	2
Vending Machine Operators	4542	\$2,668,176	\$3,125,437	-\$457,261	-7.9	2
Direct Selling Establishments	4543	\$4,660,389	\$487,653	\$4,172,736	81.1	1
Food Services & Drinking Places	722	\$107,621,292	\$92,561,964	\$15,059,328	7.5	191
Full-Service Restaurants	7221	\$57,323,732	\$44,684,850	\$12,638,882	12.4	89
Limited-Service Eating Places	7222	\$42,150,220	\$40,643,719	\$1,506,501	1.8	51
Special Food Services	7223	\$2,422,144	\$1,661,573	\$760,571	18.6	8
Drinking Places - Alcoholic Beverages	7224	\$5,725,196	\$5,571,822	\$153,374	1.4	43

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement. http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf
Source: Esri and Infogroup. Copyright 2015 Infogroup, Inc. All rights reserved.

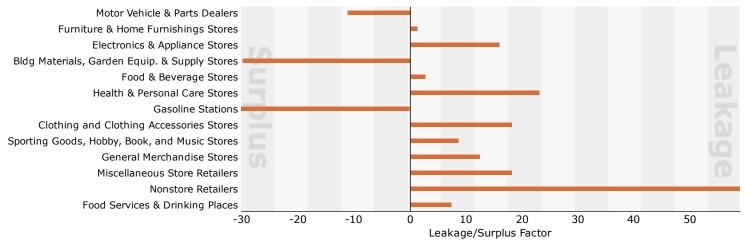


Retail MarketPlace Profile

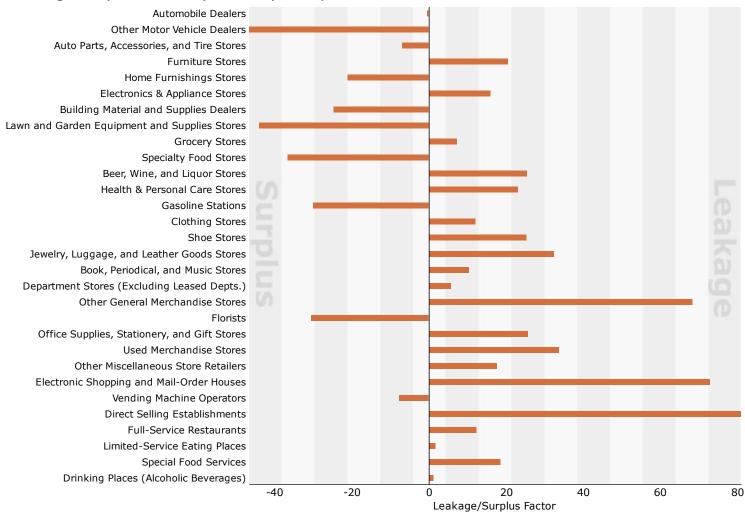
Equal Competition Trade Area, Fond du Lac, WI Area: 541.57 square miles

For Educational Purposes Only.

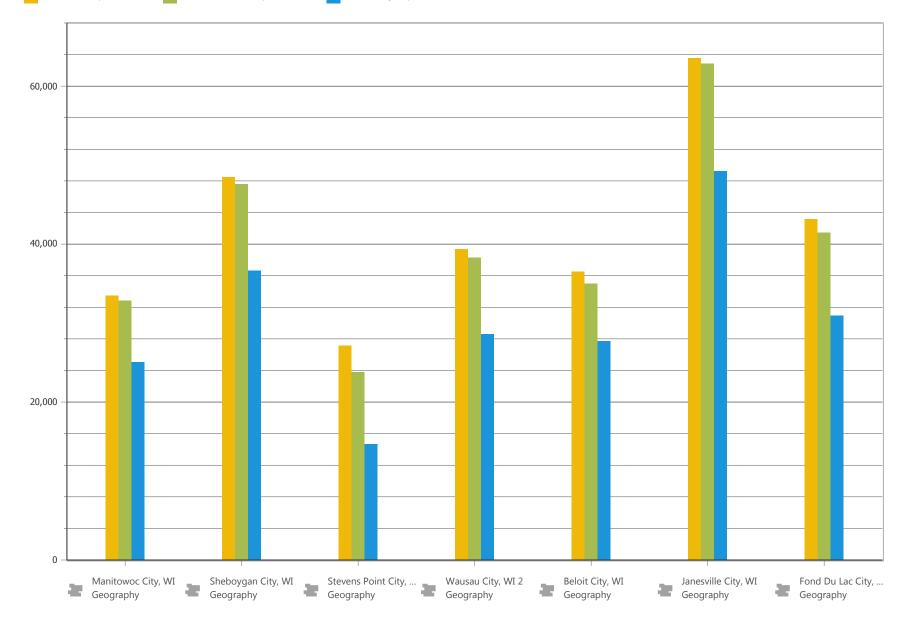
Leakage/Surplus Factor by Industry Subsector

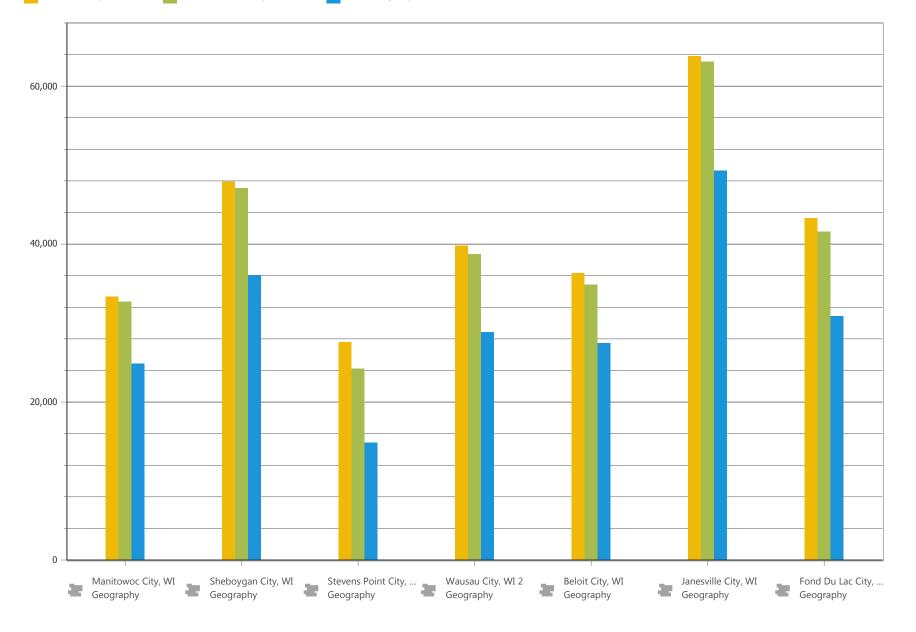


Leakage/Surplus Factor by Industry Group



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60,000

40,000

20,000

0

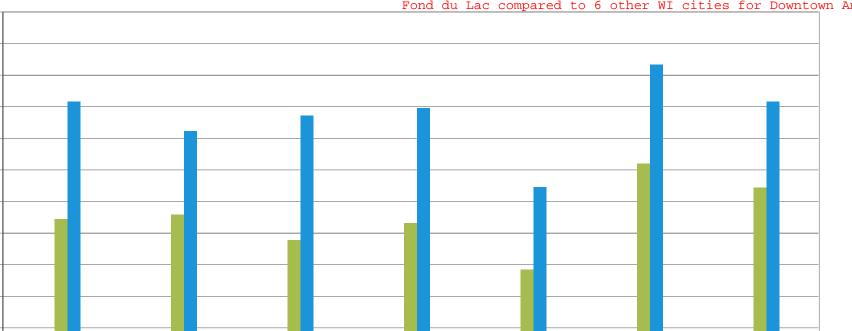
Manitowoc City, WI

Geography

Sheboygan City, WI Geography

88

46



Wausau City, WI 2

Geography

Beloit City, WI

Geography

27

Stevens Point City, ...

Geography

Fond du Lac compared to 6 other WI cities for Downtown Analysis

Janesville City, WI

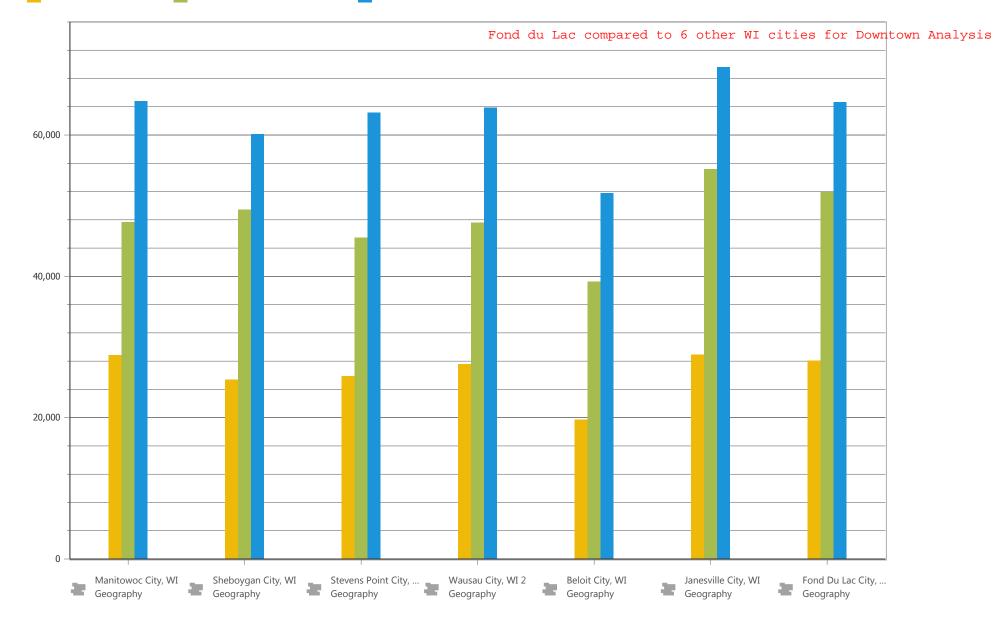
Geography

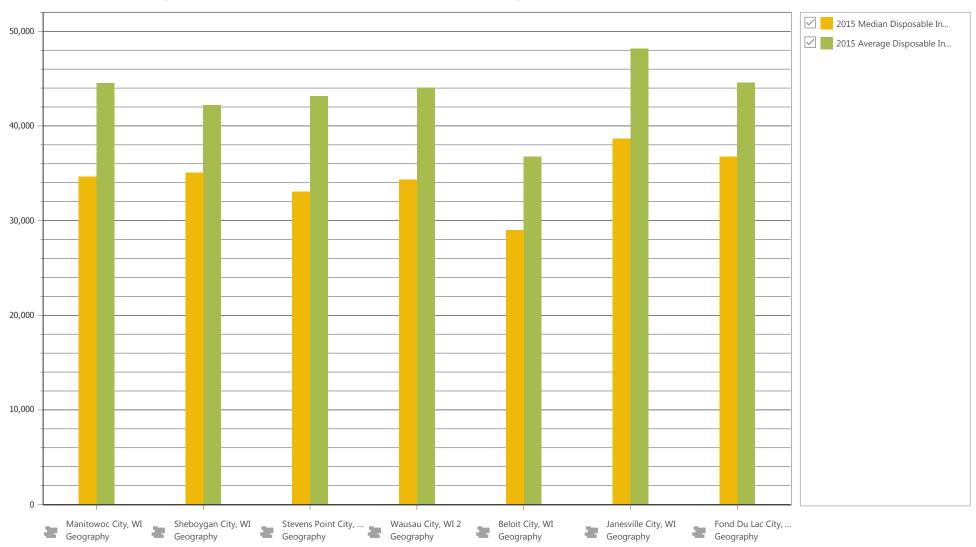
12

Fond Du Lac City, ...

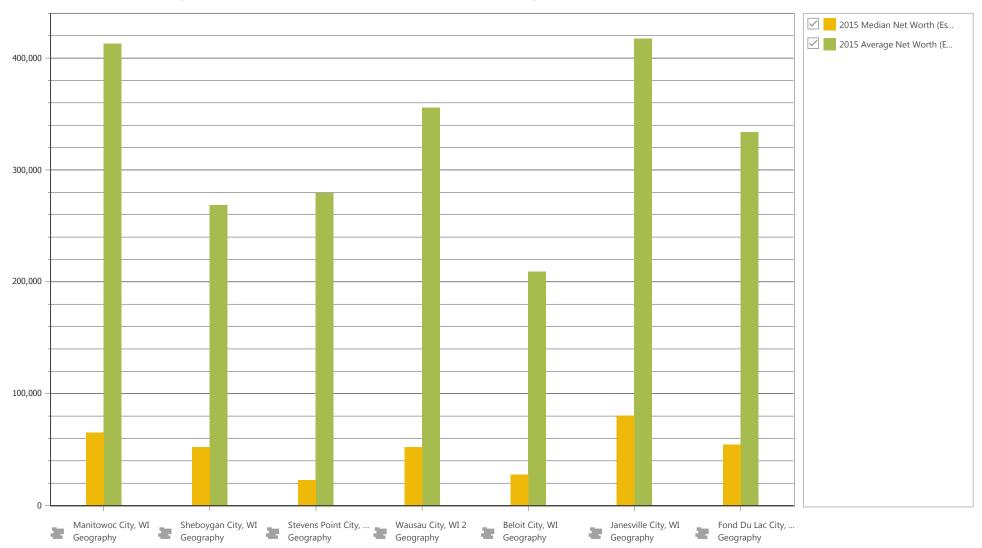
Geography

22

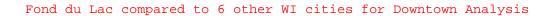


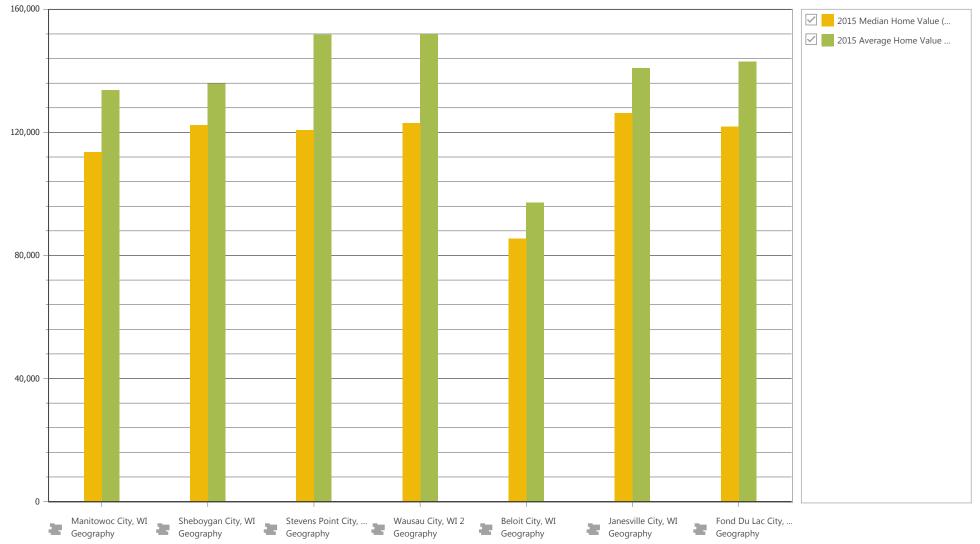


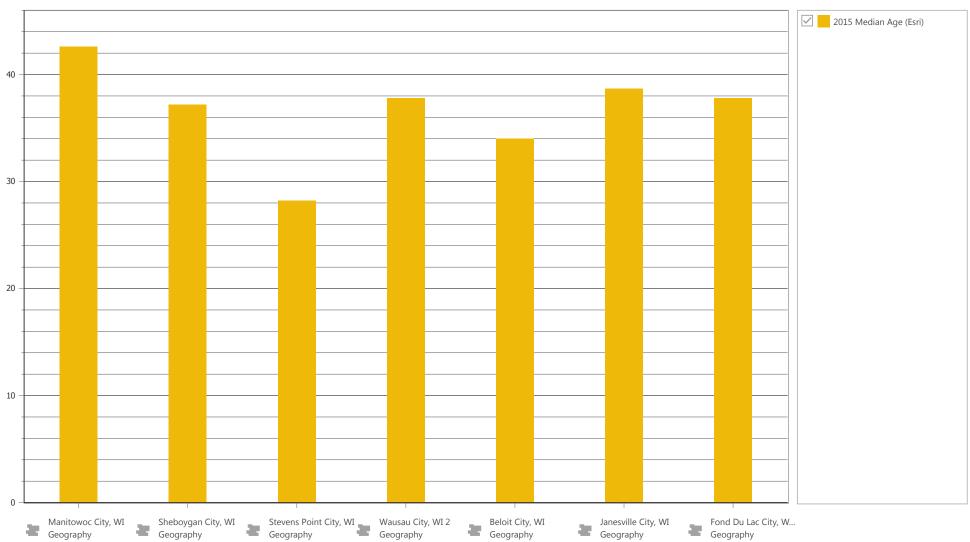
Fond du Lac compared to 6 other WI cities for Downtown Analysis

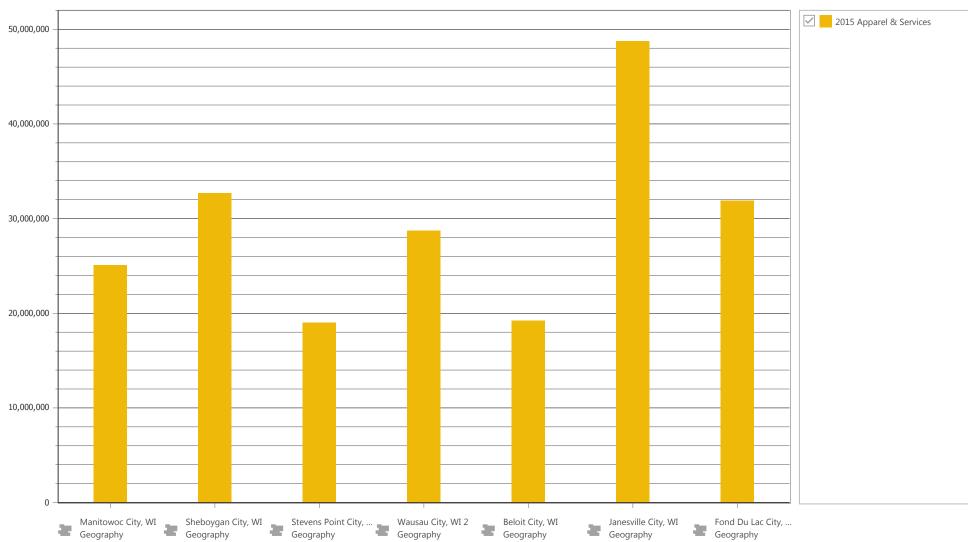


Fond du Lac compared to 6 other WI cities for Downtown Analysis









Fond du Lac compared to 6 other WI cities for Downtown Analysis

Workforce Survey

This survey is being conducted as a partnership between the Downtown Fond du Lac Partnership, City of Fond du Lac, Fond du Lac County Economic Development Corporation and the Fond du Lac County University of Wisconsin - Extension Office. The group is working to grow downtown as a desirable place to live and work, and is seeking input from current employees regarding attributes and amenities in downtown which could be enhanced to better serve local populations. Downtown includes the broad geographic area within the Loop as well as both sides of the River, extending north to Follett Street and south to 6th Street.

The following 10-minute survey will help understand current employee demands so that effective programs may be developed. Please note that this is an anonymous survey and your responses are not linked to your name, employer or email in any way. Thank you in advance for sharing your opinions.

1. Please indicate your current employment location:

I work downtown I work within walking distance of downtown I work within a short drive of downtown I work elsewhere in the City of Fond du Lac I work outside of Fond du Lac/Primarily travel for Work

2. How far do you currently travel from home to work?

1 mile or less 2-5 miles 6-10 miles More than 10 miles

3. If you commute 6 or more miles, what is the zip code of your home residence?

4. Which three downtown destinations (businesses, amenities or locations) do you visit most frequently?

5. Approximately how many times per month do you conduct each of the following activities IN DOWNTOWN?

	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Purchase Groceries/Food to Go	1+ time per week	1+ time per month	3-4 times per year O	1-2 times per year	Never C
Eat Breakfast in a Restaurant	1+ time per week	1+ time per month [©]	3-4 times per year	1-2 times per year	Never O
Eat Lunch in a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never

Eat Dinner at a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O
Shop for Goods or Services	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O
Run Personal Errands (i.e. salon, fitness, medical)	1+ time per week	1+ time per month [©]	3-4 times per year	1-2 times per year C	Never O
Attend to Professional Business (i.e. accounting, legal)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Attend Worship	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Attend Educational Classes	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Visit Parks or Recreation Areas (i.e. bike trails, Hamilton, Veterans)	1+ time per week	1+ time per month [©]	3-4 times per year O	1-2 times per year O	Never C
Visit Arts/Cultural Events/Venues (i.e. THELMA, Library)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never C
Seek Entertainment (i.e. Bars, Movies, Bowling)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Participate in Children's Activities	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O

6. Approximately how many times per month do you conduct each of the following activities OUTSIDE of downtown?

	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Purchase Groceries/Food to Go	1+ time per week O	1+ time per month	3-4 times per year	1-2 times per year O	Never
Eat Breakfast in a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never

Eat Lunch in a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Eat Dinner at a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O
Shop for Goods or Services	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O
Run Personal Errands (i.e. salon, fitness, medical)	1+ time per week	1+ time per month ^O	3-4 times per year	1-2 times per year	Never O
Attend to Professional Business (i.e. accounting, legal)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O
Attend Worship	1+ time per week	1+ time per month [©]	3-4 times per year O	1-2 times per year O	Never O
Attend Educational Classes	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Visit Parks or Recreation Areas	1+ time per week	1+ time per month ^O	3-4 times per year	1-2 times per year C	Never O
Visit Arts/Cultural Events/Venues	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Seek Entertainment (i.e. Bars, Movies, Bowling)	1+ time per week	1+ time per month ^C	3-4 times per year C	1-2 times per year	Never O
Participate in Children's Activities	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O

7. Please enter the top two shopping or dining destinations that you frequent outside of downtown Fond du Lac.

8. When you choose to dine or shop outside of downtown, locally or regionally, what is the geographic location of your most frequent destinations (shopping center or City?)

	Quality is Poor	Quality is Adequate	Quality is Excellent	No Opinion
Grocery/Food to Go	Quality is Poor	Quality is Adequate	Quality is Excellent	No Opinion
Restaurants	Quality is Poor	Quality is Adequate	Quality is Excellent	No Opinion
Shopping	Quality is Poor	Quality is Adequate	Quality is Excellent	No Opinion
Services	Quality is Poor	Quality is Adequate	Quality is Excellent	No Opinion

9. Please rate the QUALITY of the following types of businesses in downtown

10. Please rate the SELECTION of the following types of businesses in downtown

	Selection is Poor	Selection is Adequate	Selection is Excellent	No Opinion
Grocery/Food to Go	Selection is Poor	Selection is Adequate	Selection is Excellent	No Opinion
Restaurants	Selection is Poor	Selection is Adequate	Selection is Excellent	No Opinion
Shopping	Selection is Poor	Selection is Adequate	Selection is Excellent	No Opinion
Services	Selection is Poor	Selection is Adequate	Selection is Excellent	No Opinion

11. Which of the following would cause you to shop/dine downtown more frequently? (Select all that apply)

Restaurants Open Earlier (Breakfast) Longer Lunch Break Restaurants Open for Lunch Shops Open After Work Other

12. When do you prefer to shop and conduct errands? Weekdays Weekday Evenings Saturday Sunday 13. The following are characteristics commonly associated with high-performing downtown districts. to what extent do you agree or disagree with the following descriptions of Downtown Fond du Lac?

	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	No Opinion
Businesses have appropriate & adequate hours	Strongly Disagree	Disagree O	Neutral	Agree O	Strongly Agree	No Opinion O
Walking to, in and around downtown is easy	Strongly Disagree	Disagree	Neutral	Agree O	Strongly Agree	No Opinion
Biking to, in and around downtown is easy	Strongly Disagree	Disagree	Neutral	Agree O	Strongly Agree	No Opinion
Downtown Fond du Lac presents a positive image to visitors	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	No Opinion
Businesses have attractive storefronts	Strongly Disagree	Disagree	Neutral	Agree O	Strongly Agree	No Opinion
I would encourage my friends and family to visit downtown	Strongly Disagree	Disagree	Neutral	Agree O	Strongly Agree	No Opinion ©
Downtown Fond du Lac is clean and inviting	Strongly Disagree	Disagree O	Neutral	Agree O	Strongly Agree	No Opinion O
I feel safe downtown, day and night	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	No Opinion O

14. Please select the top three improvements which you feel are necessary and important for enhancing downtown Fond du Lac in the next five years.

More/improved downtown residential options

More/improved arts & culture

More/improved restaurants

More/improved shopping choices

More/improved nightlife & entertainment

More/improved activities/amenities for families & children

More/improved jobs & businesses

More/improved festivals & events

More/improved convenient parking

More/improved pedestrian & bicycle friendly

More/improved parks & green spaces

More/improved information/marketing of downtown shops and events

Cleaner & more beautiful downtown Increased access to riverfront

15. Please indicate what options/choices you feel are lacking in the categories where you indicated improvement was needed.

16. How long have you lived in the Greater Fond du Lac Area?

0-2 years 3-5 years 6-10 years More than 10 years I live outside the area

The following questions are designed to determine what types of housing may be missing from downtown Fond du Lac which would be desirable to workers now or in the future.

17. Please indicate the location of your current residence relative to downtown:

I live downtown I live within walking distance of downtown I live within a short drive of downtown I live elsewhere in the City of Fond du Lac I live outside the City of Fond du Lac

18. Which housing style best describes your current residence?
Single Family Home
Condominium
Apartment Building
2-4 Unit Rental Property
Town Home
Mixed-Use, i.e. Upper floor or rear unit

19. Do you rent or own your current residence?

20. Please indicate your current living arrangement: Live Alone Married or living with Significant Other Living with Friends/Family

21. Does your household include children? Yes, live with respondent Yes, live with different parent Yes, have moved out No, but plan on having children No, no plans for children 22. What is the likelihood that you would rent or purchase in downtown Fond du Lac in the future if ideal residential opportunities were available?

	Definitely	Probably	Indifferent	Probably NOT	Definitely NOT	Not Sure
Would Consider Renting	Definitely O	Probably O	Indifferent	Probably NOT	Definitely NOT	Not Sure
Would Consider Purchasing	Definitely	Probably O	Indifferent	Probably	Definitely	Not Sure

23. If you were to relocate/move to another residence near downtown in the future, which of the following represents your ideal style of residence (to own or rent)? Single Family Home Condominium with Amenities Apartment with Amenities Town Home or Row Home Renovated Loft in a Historic Building Basic, Moderately Priced Apartment Not Applicable, I would not be interested in living near downtown

24. What is your ideal number of bedrooms? One Two Three Four or More

25. What is your ideal number of bathrooms? One One and a half Two Two and a half Three or more

26. Which residential amenities do you consider essential? (Select Up to 3)

Community Room Private Entry On-Site Parking Garage Parking Garden Area/Green Space Exercise Room River View Building Wide Wifi Home Office Pet Friendly Fireplace Patio/Deck/Green Space Storage Area Walk In Closet

27. What amount would you be willing to spend on housing per month (rent/mortgage only) for your ideal residence? Under \$400 \$400-\$599 \$600-\$799 \$800-\$999 \$1,000-\$1,199 \$1,200-\$1,399 \$1,400-\$1,599

28. If you were able to secure ideal housing, when in the future would you likely consider relocating?
In the next year/when product is available
1-5 years
5-10 years
More than 10 years
Not Sure
Would not Relocate

29. What are the biggest factors influencing your willingness to move downtown now or in the future?

30. Please indicate your age
24 and Under
25-34
35-44
45-54
55-64
65 and over

Household Income Range
 \$15,000-\$24,999
 \$25,000-\$34,999
 \$35,000-\$49,999
 \$50,000-\$74,999
 \$75,000-\$99,999
 \$100,000-\$149,999
 \$150,000-\$199,999
 \$200,000 and over

32. What is your gender? Male Female Prefer not to Answer 33. Please indicate your race (select all that apply):

American Indian or Alaskan Native Asian Black or African-American Native Hawaiian or Pacific Islander White Some Other Race Two or More Races Prefer Not to Answer

34. Please indicate your ethnicity. Hispanic Not Hispanic Prefer not to Answer

35. Is there anything else you would like us to know?

Thank you for participating in our survey. You will now be redirected to the Downtown Fond du Lac Partnership's website. Please enter your email in the space provided to be entered in the drawing for one of five \$50 Visa gift card, courtesy of National Exchange Bank and Trust. Your email will not be associated with your responses, nor will your email be used in the future unless you indicate that you would like to be contacted.

Resident Survey

This survey is being conducted as a partnership between the Downtown Fond du Lac Partnership, City of Fond du Lac, Fond du Lac County Economic Development Corporation and the Fond du Lac County University of Wisconsin - Extension Office. The group is working to grow downtown as a desirable place to live and work, and is seeking input from current downtown area residents regarding attributes and amenities in downtown which could be enhanced to better serve you. Downtown includes the broad geographic area within the Loop as well as both sides of the river, extending north to roughly Follett Street and south to 6th Street. The following 10-minute survey will help understand current resident demands so that effective programs may be developed. Please note that this is an anonymous survey and your responses are not linked to your name, personal information or email in any way. Thank you in advance for sharing your opinions.

1. Please indicate the location of your current residence relative to downtown:

I live downtown

I live within walking distance of downtown I live within a short drive of downtown

I live elsewhere in the City of Fond du Lac

2. What landmark is closest to your residence?

YMCA Walgreens (Main St) Hamilton Park Train Depot Taco Johns Fruth Field Lakeside Park

3. How long have you lived in the downtown area?

0-2 years 3-5 years 6-10 years More than 10 years I live outside the area

4. Please indicate your current living arrangement:

5. Please indicate which of the following reflects your current work arrangement:

Work primarily from home Commute less than 1 mile Commute 1-5 miles Commute 6-10 miles Commute more than 10 miles I am not currently employed

6. If you commute 6 or more miles, what is the zip code of your place of employment?

7. Which three downtown destinations (businesses, amenities or locations) do you visit most often?

8. Approximately how many times per month do you conduct each of the following activities IN DOWNTOWN?

	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Purchase Groceries/Food to Go	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Eat Breakfast in a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Eat Lunch in a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Eat Dinner at a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Shop for Goods or Services	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Run Personal Errands (i.e. salon, fitness, medical)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Attend to Professional Business (i.e. accounting, legal)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O
Attend Worship	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O
Attend Educational Classes	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O
Visit Parks or Recreation Areas (i.e. Bike trails, Hamilton, Veterans)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year O	Never O
Visit Arts/Cultural Events/Venues (i.e. THELMA, Library)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O

Seek Entertainment (i.e. Bars, Dancing)	1+ time per week	1+ time per month	3-4 times per year O	1-2 times per year O	Never O
Participate in Children's	1+ time	1+ time	3-4 times	1-2 times	Never
Activities	per week	per month	per year	per year	O

9. Approximately how many times per month do you conduct each of the following activities OUTSIDE of downtown?

	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Purchase Groceries/Food to Go	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year C	Never
Eat Breakfast in a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Eat Lunch in a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Eat Dinner at a Restaurant	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Shop for Goods or Services	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Run Personal Errands (i.e. salon, fitness, medical)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Attend to Professional Business (i.e. accounting, legal)	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Attend Worship	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Attend Educational Classes	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never
Visit Parks or Recreation Areas	1+ time per week	1+ time per month	3-4 times per year	1-2 times per year	Never O

Visit Arts/Cultural	1+ time	1+ time	3-4 times	1-2 times	Never
Events/Venues	per week	per month	per year	per year	
Seek Entertainment (i.e.	1+ time	1+ time	3-4 times	1-2 times	Never
Bars, Movies, Bowling)	per week	per month	per year	per year	O
Participate in Children's	1+ time	1+ time	3-4 times	1-2 times	Never
Activities	per week	per month	per year	per year	

10. What are your two most frequent dining or shopping destinations outside of downtown Fond du Lac?

11. When you choose to dine or shop outside of downtown, locally or regionally, where are these destinations geographically located (shopping center or city)?

12. Please rate the QUALITY of the following types of businesses in downtown.

	Quality is Poor	Quality is Adequate	Quality is Excellent	No Opinion
Grocery/Food to Go	Quality is Poor	Quality is Adequate	Quality is Excellent	No Opinion
Restaurants	Quality is Poor [©]	Quality is Adequate	Quality is Excellent	No Opinion
Shopping	Quality is Poor	Quality is Adequate	Quality is Excellent	No Opinion
Services	Quality is Poor [©]	Quality is Adequate	Quality is Excellent	No Opinion

13. Please rate the SELECTION of the following types of businesses in downtown.

	Selection is Poor	Selection is Adequate	Selection is Excellent	No Opinion
Grocery/Food to Go	Selection is Poor	Selection is	Selection is	No Opinion
Restaurants	Selection is Poor ^O	Selection is Adequate	Selection is Excellent	No Opinion
Shopping	Selection is Poor	Selection is Adequate	Selection is	No Opinion

	Selection is	Selection is	Selection is	No Opinion
Services	Poor	Adequate	Excellent	0

14. Please list three businesses or amenities that you feel are missing from downtown Fond du Lac which you would visit if they were available.

15. When do you prefer to shop and conduct errands? Weekdays during the day Weekend evenings Saturday Sunday

16. The following are characteristics commonly associated with high-performing downtown districts. to what extent do you agree or disagree with the following descriptions of Downtown Fond du Lac?

	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	No Opinion
Businesses have appropriate & adequate hours	Strongly Disagree	Disagree O	Neutral	Agree	Strongly Agree	No Opinion O
Walking to, in and around downtown is easy	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	No Opinion O
Biking to, in and around downtown is easy	Strongly Disagree	Disagree C	Neutral	Agree O	Strongly Agree	No Opinion O
Downtown Fond du Lac presents a positive image to visitors	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	No Opinion
Businesses have attractive storefronts	Strongly Disagree	Disagree O	Neutral C	Agree O	Strongly Agree	No Opinion O
I would encourage my friends and family to visit downtown	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	No Opinion Õ
Downtown Fond du Lac is clean and inviting	Strongly Disagree	Disagree	Neutral C	Agree	Strongly Agree	No Opinion C
l feel safe downtown, day and night	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	No Opinion O

17. Please select the top three improvements which you feel are necessary and important for enhancing downtown Fond du Lac in the next five years.

More/Improved downtown residential options More/Improved arts & culture More/Improved restaurants More/Improved shopping choices More/Improved nightlife & entertainment More/Improved activities/amenities for families & children More/Improved activities/amenities for families & children More/Improved jobs & businesses More/Improved festivals & events More/Improved festivals & events More/Improved convenient parking More/Improved pedestrian & bicycle friendly More/Improved parks & green spaces More//Improved information/marketing of downtown shops and events Cleaner & more beautiful downtown Increased access to riverfront

18. Please provide any additional information on the types of choices or options that you indicated were missing in the above categories.

19. Which housing style best describes your current residence?
Single Family Home
Condominium
Apartment Building
2-4 Unit Rental
Townhome
Mixed-Use (i.e. upper floor or rear unit)

20. Do you rent or own your current residence?

21. Please estimate your current monthly housing cost information (leave blank any items which do not apply to you).

Rental Rate

Mortgage Cost

Utility Costs (electricity/gas/water/sewer)

22. Does your household include children? Yes, live with respondent Yes, live with different parent Yes, have moved out No, but plan on having children No, no plans for children 24. What is your ideal number of bedrooms? One Two Three Four or More

25. What is your ideal number of bathrooms? One One and a half Two Two and a half Three or More

26. Which residential amenities do you consider essential? (Select up to 3)

Community Room Private Entry On-Site Parking Garage Parking Garden Area/Green Space Exercise Room River View Building Wide Wifi Home Office Pet Friendly Fireplace Patio/Deck/Green Space Storage Area Walk In Closet

27. What amount would you be willing to spend on housing per month (rent/mortgage only) for your ideal residence? Under \$600 \$600-\$799 \$800-\$999 \$1,000-\$1,199 \$1,200-\$1,399 \$1,400-\$1,599 \$1,600-\$1,799

28. What are the biggest factors influencing your willingness to continue living downtown in the future?

29. Please indicate your age
24 and under
25-34
35-44
45-54
55-64
65 and over

30. Please indicate your household income range \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999 \$100,000 - \$149,999 \$150,000 - \$199,999

31. What is your gender?

Male Female Prefer not to answer

32. Please indicate your race (select all that apply):

America Indian or Alaskan Native Asian Black or African American Native Hawaiian or Pacific Islander White Some other race Two or more races Prefer not to answer

33. Please indicate your ethnicity:HispanicNot HispanicPrefer not to answer

34. Is there anything else you would like us to know?

Thank you for participating in our survey. You will now be redirected to the Downtown Fond du Lac Partnership's website. Please enter your email in the space provided to be entered in the drawing for one of five \$50 Visa gift card, courtesy of National Exchange Bank and Trust. This email will not be connected in any way to responses to the survey, and will not be used for future mailings unless you indicate that you would like to be contacted.

Business Retention Survey

The Downtown Fond du Lac Partnership (DFP) is working to update a business owner survey. The survey was last conducted in 2005. The purpose of this study is to identify ways that DFP and/or the City can improve the business climate downtown and more effectively provide services and marketing to benefit existing businesses.

The following questions provide an opportunity for you to tell us about your business and your business assistance needs. Whether you are a longstanding member of the business community, or a recent startup business, we want to continue to revitalize our downtown with your needs in mind. We will not share individual business information with anyone, so please feel free to be direct. We will compile survey results and use the information as the cornerstone of our business retention program.

We appreciate your time and look forward to your responses. Key findings will be reported to you as soon as they are available. If you have additional questions, feel free to call the DFP office at 322-2006

- 1. Business Name
- 2. Owner Name(s):
- 3. Business Address:
- 4. Business Phone:
- 5. What month and year did your business open?
- 6. What do you feel is the greatest advantage of a downtown Fond du Lac location?
- 7. What is the biggest challenge faced by businesses located downtown?
- 8. With respect to your business, what accomplishment are you most proud of?

9. Please indicate your level of satisfaction with the following services:

	Extremely Satisfied	Somewhat Satisfied	Neutral	Somewhat Unsatisfied	Extremely Unsatisfied
Local police protection	Extremely Satisfied	Somewhat Satisfied	Neutral C	Somewhat Unsatisfied	Extremely Unsatisfied
Local fire protection	Extremely Satisfied	Somewhat Satisfied	Neutral	Somewhat Unsatisfied	Extremely Unsatisfied
Local waste management services	Extremely Satisfied	Somewhat Satisfied	Neutral C	Somewhat Unsatisfied	Extremely Unsatisfied
Other municipal services	Extremely Satisfied	Somewhat Satisfied	Neutral	Somewhat Unsatisfied	Extremely Unsatisfied

10. Please rate the degree to which your business is currently experiencing any of the following business challenges:

	No Challenge	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Difficulty Recruiting/Retaining Employees	No Challenge C	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Expensive Wages/Benefits	No Challenge C	Not Applicable/Don't Know	Minor Challenge	Major Challenge C
Expensive Rent	No Challenge	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Lack of Available Space/Facilities	No Challenge Ĉ	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Conflict with Landlord or Other Businesses	No Challenge	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Insufficient Parking	No Challenge O	Not Applicable/Don't Know	Minor Challenge	Major Challenge O

Insufficient Access to Financing/Capital	No Challenge	Not Applicable/Don't Know	Minor Challenge	Major Challenge
In-Town Competition	No Challenge C	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Out of Town Competition	No Challenge C	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Shoplifting/Theft/Vandalism	No Challenge O	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Language Barriers	No Challenge	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Expensive or Unavailable Products	No Challenge	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Expensive or Unavailable Utilities	No Challenge	Not Applicable/Don't Know	Minor Challenge	Major Challenge C
Restrictive Business Regulations	No Challenge C	Not Applicable/Don't Know	Minor Challenge	Major Challenge C
Expensive Shipping/Transportation	No Challenge	Not Applicable/Don't Know	Minor Challenge	Major Challenge
Other	No Challenge C	Not Applicable/Don't Know	Minor Challenge	Major Challenge

11. Please indicate which of the following types of information or assistance would be of value to your business:

	Not Valuable	Somewhat Valuable	Extremely Valuable
Business Planning	Not Valuable	Somewhat	Extremely
Dusiness Fidmining	0	Valuable	Valuable
Financial Management	Not Valuable	Somewhat	Extremely
r indholai Manayement	0	Valuable	Valuable
Inventory Management	Not Valuable	Somewhat	Extremely
inventory management	0	Valuable	Valuable
Advertising/Marketing	Not Valuable	Somewhat	Extremely
Adventising/marketing	0	Valuable	Valuable
Employee Hiring/Training	Not Valuable	Somewhat	Extremely
	0	Valuable	Valuable
Customer Service/Hospitality	Not Valuable	Somewhat	Extremely
	0	Valuable	Valuable
Building Improvements	Not Valuable	Somewhat	Extremely
building improvements	0	Valuable	Valuable
Window	Not Valuable	Somewhat	Extremely
Displays/Merchandising	0	Valuable	Valuable
Business Market Analysis	Not Valuable	Somewhat	Extremely
Dusiness market Analysis	0	Valuable	Valuable
E-Commerce	Not Valuable	Somewhat	Extremely
L-Commerce	0	Valuable	Valuable
Business	Not Valuable	Somewhat	Extremely
Transition/Expansion	0	Valuable	Valuable
Other	Not Valuable	Somewhat	Extremely
	0	Valuable	Valuable

12. Do you plan to make any of the following changes in your business within the next five years? (Please select all that apply)

Expand products/services/square footage in downtown.

Expand products/services/square footage outside of downtown.

Reduce products/services/square footage downtown.

Add staff or expand operating hours.

Reduce staff or decrease operating hours.

Relocate within downtown. Move my business out of downtown. Close/sell business. No planned changes.

13. If you are a building owner, are you considering any building improvement projects in the next five years?

14. Does your business own or lease the space in which it is located? Own Lease Lease, want to purchase

If Lease, when does your lease expire?

15. How many staff, including owners, are employed in each of the following categories?

Full-Time Year Round Part-Time Year Round Seasonal

16. What are the hours of operation for your business?

Monday from

Tuesday from

Wednesday from

Thursday from

Friday from

Saturday from

Sunday from

If you have extended seasonal hours, what season?

17. With regard to your business hours, please select all of the following that apply.

I am open all of the hours I need to be I can't be open more hours for personal reasons I would like to be open more hours, but can't afford the cost I would like to be open more hours, but can't find staff I would be open more hours if adjacent/complementary businesses offered similar hours 18. During a typical week, which are the three busiest and three slowest days for your business? (of those days that you are open)

	Busiest Days	Slowest Days
Monday	Busiest Days	Slowest Days
Tuesday	Busiest Days	Slowest Days
Wednesday	Busiest Days	Slowest Days
Thursday	Busiest Days	Slowest Days
Friday	Busiest Days	Slowest Days
Saturday	Busiest Days	Slowest Days
Sunday	Busiest Days	Slowest Days

19. What are the three busiest and three slowest months for your business?

	Busiest Months	Slowest Months
January	Busiest Months	Slowest Months
Februrary	Busiest Months	Slowest Months
March	Busiest Months	Slowest Months
April	Busiest Months	Slowest Months
Мау	Busiest Months	Slowest Months
June	Busiest Months	Slowest Months
July	Busiest Months	Slowest Months
August	Busiest Months	Slowest Months
September	Busiest Months	Slowest Months
October	Busiest Months	Slowest Months
November	Busiest Months	Slowest Months
December	Busiest Months	Slowest Months

20. Please rank the below time periods according to the level of business traffic from most to least busy. (include only those when you are typically open)

	Slowest Period	Slow Period	Active Period	Busiest Period
Morning (before 11 am)	Slowest Period	Slow Period	Active Period	Busiest Period
Mid-Day (11 am - 2 pm)	Slowest Period	Slow Period	Active Period	Busiest Period
Afternoon (2-5 pm)	Slowest Period	Slow Period	Active Period	Busiest Period
Evening (after 5 pm)	Slowest Period	Slow Period	Active Period	Busiest Period

21. Which of the following events results in increased foot traffic or sales volume for your business, either during the event or in the following days/weeks? (Check all that apply)

Wednesday Farmers Market Saturday Farmers Market Fondue Fest Shop Small Saturday Christmas Parade

22. Which of the following destinations attract customers to downtown which patronize your business? (select all that apply)

THELMA Library Fruth Field YMCA City/County Building Retlaw Hotel (When open)

23. Please describe the target customer for your business (i.e. gender, income, household/business type, etc)

24. Approximately what percentage of your customers come from each of the following areas? (Total should = 100%)

Fond du Lac Metro Area Ripon Area (West) Oshkosh Area (North) Waupun Area (Southeast) Holy Land Area (Northeast) Other Wisconsin

Out of State

25. Does your business offer online sales/service?

26. What are 3 unique qualities, products or services that give your business a competitive advantage?

27. Please list three businesses/services that you would like to see located downtown and/or closer to your business that would positively impact your business.

28. Looking back on the past three years, please indicate how your business has performed in the following areas:

	Decreased	Stayed the Same	Increased
Number of Customers/Foot Traffic	Decreased O	Stayed the Same	Increased O
Full Time Employees	Decreased	Stayed the Same	Increased O
Part Time Employees	Decreased O	Stayed the Same	Increased O
Total Revenues	Decreased	Stayed the Same	Increased

29. Would you be willing to share a list of zip codes (no names/addresses) of your customers so we can develop a more specific trade/marketing area for downtown?

30. Do you have any other business concerns or thoughts not addressed in the survey that you'd like to share?

Thank you for sharing your insights and experiences. A summary of results will be made available once the survey process is complete. If you have any other questions or concerns in the meantime, please email or call Amy Hansen at amy@downtownfdl.com or 322-2007.